

A metal zakat container is shown with gold coins spilling out of it. The coins are scattered on a dark, textured surface. The lighting is warm and focused on the container and the coins.

ZAKAT

COLLECTION TECHNIQUES & TIPS

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ZAKAT COLLECTORS KNOWLEDGE

ZAKAT COLLECTORS SHOULD BE FAMILIAR WITH THE APPLICATIONS AND USES OF ZAKAT E.G.

1. JIHAD
2. ORPHANS
3. SHAHEED'S FAMILIES
4. WIDOWS
5. WEEDING OF POOR GIRLS
6. STUDENTS SPONSORSHIPS
7. PRISONERS
8. PEOPLE IN DEBTS – LOANS WITHOUT ISRAF
9. GENERAL POOR PEOPLE
10. ISLAM PREACHERS
11. TEACHERS SALARIES FOR ISLAMIC SCHOOL
12. SCHOOLS ESTABLISHMENTS.

PREVIOUS YEARS USE OF ZAKAT

FACTS & FIGURES MUST BE KNOWN TO THE ZAKAT COLLECTORS:

1. HOW MUCH DID WE SPENT ON VARIOUS CATEGORIES.
2. PHOTOS OF SHAHEEDS
3. PHOTOS OF ORPHANS
4. PHOTOS OF SCHOOLS
5. HANDOUTS – ONE PAGE FACTS & FIGURES

ISLAMIC KNOWLEDGE

1. HADITHS

- ORPHANS – TOGETHER THE PROPHET
- JIHAD – REWARDS AS YOU ARE PARTICIPATING IN JIHAD

2. QURANIC VERSES

- SURAH TWABA (# 9)
- OBLIGATORY IN ALL RELIGIONS

3. PUNISHMENT OF NOT PAYING ZAKAT

COLLECTION TIPS

1. USE YOUR TELEPHONE DIARY
2. SELECT WELL TO DO PEOPLE
3. MEET THESE PEOPLE FACE TO FACE AND SHOW THEM THE LITERATURE.
4. IF THEY HAVE GIVEN THE ZAKAT LAST YEAR THEN TELL THEM THEIR LAST YEAR MONEY WAS WELL SPENT IN THE FOLLOWING GOOD TASKS E.G. JIHAD, ORPHANS, ETC.
5. TELL THEM SOME EMOTIONAL STORIES ABOUT WHO PEOPLE WERE KILLED AND BAD THE SITUATION THEY ARE LIVING .

COLLECTION TIPS

6. ALWAYS BE PREPARED TO TALK AND CAPITALIZE THE SITUATION DO NOT WAIT FOR A SPECIAL MOMENT.
7. INVITE PEOPLE FOR DINNER OR LUNCH.
8. ACCEPT THEIR INVITATIONS.
9. ESTABLISH SOCIAL RELATIONSHIPS
10. CONTACT THEM ONE WEEK BEFORE RAMADAN.
11. INVITE THEM FOR AN IFTAR
12. SHOW THEM THAT YOU ARE DOING THEM A FAVOR AND ASSISTING THEM IN FULFILLING THEIR FARD AND ASSISTING THE POOR PEOPLE. NOTHING FOR YOU AT ALL.

COLLECTION TARGETS & PRIORITIES

1. VERY CLEAR ABOUT EACH TARGET.

HOW MUCH?

HOW MANY?

BY WHEN?

2. GUIDE AND ADVISE PEOPLE ABOUT THE PRIORITIES OF THE COLLECTION.

HAVE VERY GOOD REASONS FOR EACH PRIORITIES.

SEEK FEEDBACK FROM THE DONORS

- GIVE THEM THE SPONSORSHIP FORMS WITH PHOTOS.
- TALK TO THEM ABOUT THE FEEDBACK AND THEIR SUGGESTIONS
- INTRODUCE TO THE OVERSEAS LEADERS.
- GIVE IMPORTANCE TO THEIR VIEWS
- GIVE THEM SOME JIHAD LITERATURE
- SUBSCRIBE THEM OR GIFT SOME ISLAMIC BOOKLETS
- KEEP POLITICAL VIEWS AND SOCIAL WORK TOTALLY SEPARATE.
- RESPECT OTHER POLITICAL PARTIES VIEWS.

NOT ONLY ZAKAT

KEEP IN TOUCH WITH THE PEOPLE TO INFORM THEM AND COLLECT FROM THEM:

1. ZAKAT
2. FITRNA
3. IFTARIS
4. QURBANI
5. SADAQA
6. INTEREST - BANK
7. MOSQUES CONSTRUCTION
8. DIFFERENCE BETWEEN ZAKAT & INFAQ
9. REMIND THEM ABOUT FASTING ON 9 / 10 OR 10/11 MUHARRUM.

SUCCESS FACTORS DEPEND ON

1. NO HESITATION & SHAME
2. BELIEVE IN THE REPRESENTATIVE OF ALLAH.
3. FINANCIAL DEALINGS OF THE ZAKAT COLLECTORS MUST BE SPOTLESS & CLEANED.
4. ZAKAT COLLECTORS MUST DONATE FIRST AND TO HIS MAXIMUM LIMIT THEN ALLAH WILL MAKE THE TASK MUCH EASIER.